

# Chapter 6

## Elasticity

المرونة

Apr. 13. 20

Monday

\*  $P \uparrow \Rightarrow Q_d \downarrow$ , by how much?

$\Rightarrow$  Elasticity: the degree of responsiveness, sensitivity of consumer to change in price.

$P \uparrow \Rightarrow Q_d \downarrow \downarrow$  "elastic"  $\rightarrow$  eg: perfume

$P \uparrow \Rightarrow Q_d \downarrow$  "less elastic"  $\rightarrow$  eg: salt

(مستجيب نوع إسلطة)  $\leftarrow$  الطلب على بقل ليس من درجة ما نستريحه - ليس الحظر

(خاصة الفخمة والغالية)  $\leftarrow$  بقل المكثف المطلوبة بشكل أكبر

$\rightarrow$  more elastic.

\* Price elasticity of demand: the percentage change in the quantity demanded of a good in response to 1 percent change in its price

\* If the consumer is relatively responsive to price change, demand is said to be elastic: perfume, restaurant meals

\* If the consumer is relatively unresponsive to price change, demand is said to be inelastic: medicine; gasoline

eg: \$100 : 1000 units  
(ازداد السعر) \$101 : 999 units  $\rightarrow \frac{1}{1000} \Rightarrow$  inelastic (الطلب قليل)  
500 units  $\rightarrow \frac{1}{2} \Rightarrow$  elastic (الطلب كثير)

$$E_d = \frac{\% \Delta Q_d}{\% \Delta P} \quad \text{--- ①}$$

منحل ① أو ②  
"حسب السؤال"

$$E_d = \frac{Q_2 - Q_1}{Q_2 + Q_1} * \frac{P_2 + P_1}{P_2 - P_1} \quad \text{--- ②}$$

أرقام  
↓  
②  
نسب  
متوسط  
↓  
①

eg :-

Price	Qd
5	1
4	2
3	3
2	4
1	5

⇒ Calculate the price elasticity of demand for the price decrease from \$5 to \$4.

→ ②

Sol :-  $\frac{2-1}{2+1} * \frac{4+5}{4-5} = \frac{1}{3} * \frac{9}{-1} = -3$

⇒ Law of Elasticity

$$|E_d| = |-3| = 3$$

"المرن والسلب"

e.g :- Suppose that the price elasticity of demand for perfume has been estimated at -5, if the Qd increase by 10%, by how much the price have change? → ①

Sol :-  $E_d = \frac{\% \Delta Q_d}{\% \Delta P} \Rightarrow -5 = \frac{10\%}{\% \Delta P}$

$$\% \Delta P = -2\%$$

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\* Sensitive for change in price :-

$P \uparrow \Rightarrow Q_d \downarrow$  : inelastic (like medicine)

$P \uparrow \Rightarrow Q_d \downarrow \downarrow$  : elastic (like perfumes, meals)

\*  $E_d = \left| \frac{-1}{3} \right| = \frac{1}{3} = \frac{\% \Delta Q_d}{\% \Delta P} \rightarrow$  If price increase by

3% ;  $Q_d$  will decrease by 1%  $\Rightarrow$  Interpret.  
or: decrease .... increase (عوضی و غیره)

\*  $E_d = 3 \Rightarrow 3 = \frac{3}{1} = \frac{\% \Delta Q_d}{\% \Delta P}$

$\rightarrow$  If price increases by 1% , then  $Q_d$  will decrease by 3%.

\*  $E_d > 1$  ; demand is elastic ( $\% \Delta P < \% \Delta Q_d$ )

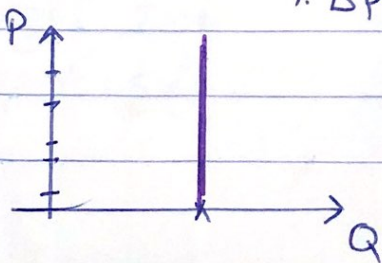
$E_d < 1$  ; demand is inelastic ( $\% \Delta P > \% \Delta Q_d$ )

$E_d = 1$  ; demand is unit elastic ( $\% \Delta P = \% \Delta Q_d$ )

\* Extreme cases:

1. Perfect inelastic : (eg: insulin)  $\rightarrow$  Whatever price change (even large), results no change in  $Q_d$ .

$$E_d = \frac{\% \Delta Q_d}{\% \Delta P} = \frac{\text{Zero}}{\% \Delta P} = \boxed{\text{Zero}} \text{ (perfect)}$$

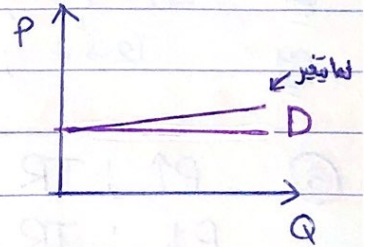


"vertical عودسی"

2. Perfectly elastic :

$$E_d = \frac{\% \Delta Q_d}{\% \Delta P} = \frac{\text{large number}}{0.1\%} = \infty$$

Demand curve: "Horizontal أفقي"



التغير صغير كثير (الكمية بتغير قليلة كثير).

\* Total revenue test (TR): the total amount received by seller from a sale of product.

①  $TR = P \cdot Q \Rightarrow$  If total revenue changes in opposite direction from price, Demand is elastic.

$P \downarrow \Rightarrow TR \uparrow \Rightarrow$  Demand is elastic

for example:-  $TR_1 = 10 \times 10 = 100$  لأنواع Q زادت  
 $TR_2 = 5 \times 40 = 200$  نسبة أكبر من نسبة  
 التي قل فيها السعر (Price)

$\% \Delta Q_d \uparrow > \% \Delta P \downarrow$   
 $300\% > 50\% \rightarrow$  elastic

eg

P	Q	TR
2	10	20
1	40	40

$\rightarrow P \downarrow ; TR \uparrow$   
 $(2 \rightarrow 1) ; TR (20 \rightarrow 40)$

elastic.

(الأسهم عكس بعض ← elastic)

② If price and TR change in same direction  $\Rightarrow$  inelastic  
 (الأسعار بنفس الاتجاه  $\leftarrow$  inelastic)

$\Rightarrow P \downarrow ; TR \downarrow$

eg:  $(2 \rightarrow 1) ; (20 \rightarrow 14)$  inelastic.

③  $P \uparrow ; TR : \text{no change}$   
 $P \downarrow ; TR : \text{no change}$  }  $\Rightarrow$  Unit elastic

\* Determinants of price elasticity of demand:

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1- Substitute of product, more sub., more elastic

$\Rightarrow P_p \uparrow \rightarrow Q_d \downarrow \downarrow \downarrow \downarrow$  "elastic"

eg: P cigarettes (السجائر)  $\uparrow \Rightarrow Q_d \downarrow$  : ليس من كثير  
 المشايخ ما في المشايخ ياشي.

$P_{\text{salt}} \uparrow \Rightarrow Q_d \downarrow$  "inelastic"

$P_{\text{medicine}} \uparrow \Rightarrow Q_d \downarrow$  "inelastic"

2- Proportion to price relative to income:  $\rightarrow$

Price of salt =  $\frac{15}{4000}$  (for example)  $\rightarrow$  inelastic

لما ارتفع سعر الملح، ما في بالترخيص، لأن سعره

ضئيل بالنسبة للدخل، أوما:

Price of cars =  $\frac{50,000}{48,000}$   $\uparrow \rightarrow$  elastic

move elastic  $\leftrightarrow$  Pudget ان نسبة expenditure ان كلما زاد ان expenditure ان

⇒ more expenditure relative to one budget ⇒ more elastic

⇒ Proportion ↓, elasticity ↓ (eg: salt)  
↳ "less expenditure"

⇒ Proportion ↑ "more expenditure", elasticity ↑ (cars)

3- Whether the product is luxury or necessity.

المستلزمات      الضروريات  
more elastic ←      → less elastic

eg: Vacations      &      electricity  
 $P \uparrow, Q_d \downarrow \downarrow$        $P \uparrow, Q_d \downarrow$

⇒ Relatively elastic,      ↳ less elastic

4- The amount of time involved, the larger the time period involved more elastic

$P_x \uparrow \Rightarrow$  "short run"  $\Rightarrow$  "inelastic"

$P_x \uparrow \Rightarrow$  "long run"  $\Rightarrow$  "elastic"

⇒ The larger the time period  $\Rightarrow$  more elastic.

\* Price elasticity of supply:

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$$E_s = \frac{\% \Delta Q_s}{\% \Delta P}, \quad P \uparrow \Rightarrow Q_s \uparrow, \quad E_s > 0$$



(تأني)

⇒  $Q_s$  responsive to price change ⇒ supply is elastic

⇒  $Q_s$  is unresponsive to price change ⇒ supply is inelastic

\*  $E_s > 1$  ; Supply elastic

$E_s < 1$  ; Supply inelastic

$E_s = 1$  ; Unit elastic

$$E_s = \frac{\% \Delta Q_s}{\% \Delta P} = \frac{2\%}{1\%} \Rightarrow \text{Elastic}$$

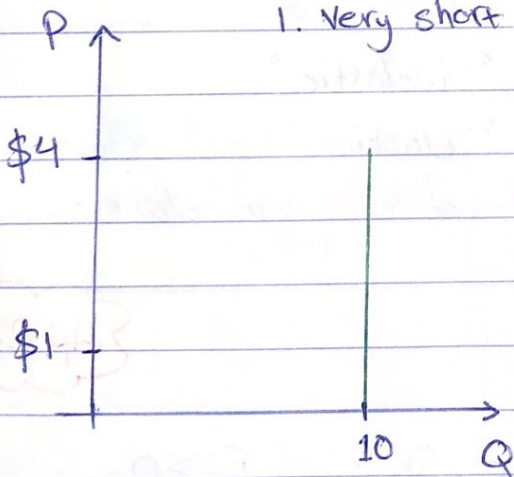
لأن التغير في السعر أعقبه

تغير في  $Q_s$  ونسبة أكبر من 1

$$E_s = \frac{0.5\%}{1\%} \Rightarrow \text{inelastic}$$

Immediate market period; time is too short for producer to respond with a change in  $Q_s$  (1 night).

1. Very short run :-



$\frac{0}{\% \Delta P} \Rightarrow$  Perfect inelastic

لأنه يقدرش

أزيد الإنتاج ( $Q_s$ )

في يوم وليلة

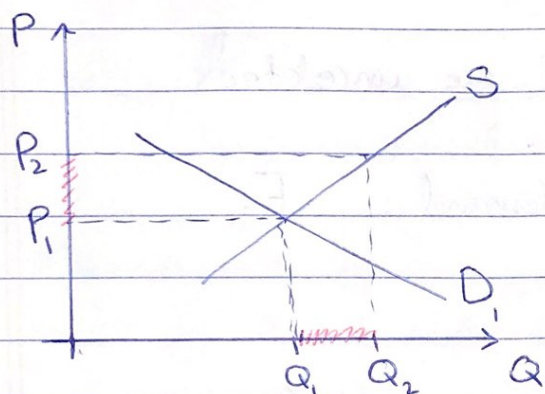
بعد ارتفاع الأسعار

(مثل الزراعة مثلاً)

Impact time on supply : الصناعات

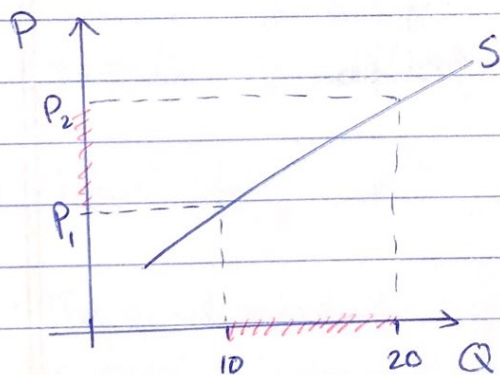
elasticity : 1, 2,

2. Short run: too short to change plant capacity but long enough to use the fixed size more or less intensively. ( $\bar{a}, \bar{b}, \bar{c}, \bar{d}, \bar{e}, \bar{f}, \bar{g}, \bar{h}, \bar{i}, \bar{j}, \bar{k}, \bar{l}, \bar{m}, \bar{n}, \bar{o}, \bar{p}, \bar{q}, \bar{r}, \bar{s}, \bar{t}, \bar{u}, \bar{v}, \bar{w}, \bar{x}, \bar{y}, \bar{z}$ )



$P \uparrow \Rightarrow Q_s \uparrow$   
elastic

3. Long run: time long enough to change even plant size ( $\bar{a}, \bar{b}, \bar{c}, \bar{d}, \bar{e}, \bar{f}, \bar{g}, \bar{h}, \bar{i}, \bar{j}, \bar{k}, \bar{l}, \bar{m}, \bar{n}, \bar{o}, \bar{p}, \bar{q}, \bar{r}, \bar{s}, \bar{t}, \bar{u}, \bar{v}, \bar{w}, \bar{x}, \bar{y}, \bar{z}$ )  $\Rightarrow$  more and more elastic.



\* Cross elasticity of demand :-

$x, y$ : goods.

$$E_{xy} = \frac{\% \Delta Q_y}{\% \Delta P_x}$$

- ①  $E_{xy} > 0$  ;  $\frac{\% \Delta Q_y \uparrow}{\% \Delta P_x \uparrow}$  ;  $\therefore x, y$  are substitutes.



⇒

①  $E_{xy} > 0$  ;  $x, y$  are subs. ... Pop, KFC مثل

②  $E_{xy} < 0$  ;  $x, y$  are complements مثل الطباخة والفخار

③  $E_{xy} = 0$  ;  $x, y$  are unrelated.

\* Income elasticity of demand :  $E_I$

$$E_I = \frac{\% \Delta Q_d \uparrow}{\% I \uparrow}$$

⇒ ①  $E_i > 0$  ; normal "superior" (المتفرد، جيد الإنتاج)

②  $E_i < 0$  ; inferior (المتدني، ردي الإنتاج)