

ASIL SHAAR (CORPORATE FINANCE (FINN3300))

CHAPTER 5

Chapter 5

Measuring Returns on investment.

* Measures of Returns *

1] Return on Assets $\rightarrow \frac{EACS}{\text{Total Assets}}$

Net income - preferred dividends

Accounting earnings

2] Cash flows earnings vs cash flow

Cash flows are preferred to be used as measures of Returns over accounting earnings

For the following reasons:

1. Accrual basis of Accounting

2. According to Accounting principle Expenses

are divided into :-

↳ operating expenditures (Is)

↳ Capital expenditures (Bs)

② Investment decision Rules

① Accounting base investment decision Rules

(we are using accounting earnings as a measure of Returns)

$$\text{Return on Capital (ROC)} = \frac{\text{EBIT} (1 - \text{tax})}{\text{Book value of capital}}$$

after tax operating income (NOPAT)

* $\text{ROC} > \text{WACC}$

Accept then the project (investment / Asset)

* $\text{ROC} < \text{WACC}$

Reject then the project

لذا كنوا حذرين ما يستفيدون من المشروع ورفضوا

Reject

② Return on equity

$$\text{RoE} = \frac{\text{net income}}{\text{equity}}$$

* $\text{RoE} > \text{cost of equity}$ accept then the project

* $\text{RoE} < \text{cost of equity}$ Reject then the project

To turn accounting earnings into cash flows:

FCFF = Cash flow available to both

Free cash flow
to the firm

Creditors & Stockholders

FCFF

$$= \frac{\text{EBIT}(1 - \text{tax}) + \text{Depreciation}}{\text{Capex} \pm \Delta \text{in net working capital}}$$

net operating
Profit after
tax

Capital expenditures

$\pm \Delta$ in net working
Capital

- 1 add back depreciation and any non cash expenses.
- 2 subtract out Capital expenditure
- 3 Consider the change in net working capital.

$$\text{Net working capital} = \text{current assets} - \text{current liabilities}$$

$$\text{FCFF} = \text{EBIT}(1 - \text{tax}) + \text{Depreciation} - \text{Capex} \pm \Delta \text{ in net working capital.}$$

Straight line method:

$$\text{Dep} = \frac{\text{Cost} - \text{Salvage value}}{\text{Useful life}}$$

$$\text{Dep} = \frac{500m - 0}{10} = 50m.$$

$$\text{Book value} = \text{Cost} - \text{Acc. depreciation.}$$

FCFE → measures cash flow generated for a project for equity investors in the firm after taxes, debt payment & reinvestment need.

$$\text{FCFE} = \text{Net income} + \text{Dep} - \text{Capex} \pm \Delta \text{in NWC} +$$

← Net debts

(New debt issues - debt repayments)

→

840
183

Cash flow patterns:

- ① Conventional cash flow pattern as follows:
 - (a) Cash outflow (initial investment)
 - (b) Incremental cash flows
 - (c) Terminal cashflow (cash flow at liquidation)

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- ② Non-Conventional cashflow pattern as follows:
 - (a) Cash outflow
 - (b) series of cash inflows & outflows.

Cash flow base investment decision rules:

- II payback period: measures the period needed to recover the initial investment

The shorter the better



Example:

Year	Cash flow
0	(\$10,000)
1	\$4000
2	\$2,000
3	\$8,000

payback period = ?

$$= 1 + 1 + \left(\frac{4000}{8000} \right) = 2.5 \text{ years}$$

Accept 2 in 1st

Reject 2 in 3rd

The manager determine the maximum acceptable payback period.

Decision rule:

If the payback period of the project > maximum acceptable payback period.
then reject the project

If the payback period < maximum acceptable payback period then accept the project

properties of the payback period:

(1) Easy to calculate



② good for conventional cash flow pattern

limitations:

- ① subjective
- ② It does not consider time value of money
- ③ It does not consider the cash flows to be received after recovering the initial investment

② Net present value:

NPV = the sum of the present value of accepted cashflows
To calculate the present value we need a discount rate = WACC

Decision rule:

If the NPV of the project > 0 then accept the project

If the NPV of the project < 0 then reject the project



Example :

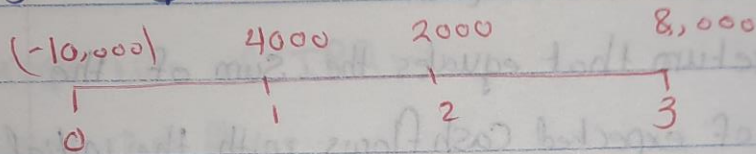
Year Cashflow WACC = 10%

0 (\$10,000) NPV ?

1 \$4,000

2 \$2,000

3 \$8,000



$$NPV = \frac{-10000}{(1+0.1)^0} + \frac{4000}{(1+0.1)^1} + \frac{2000}{(1+0.1)^2} + \frac{8000}{(1+0.1)^3}$$

$$= 1299\$ > 0 \quad \text{Accept}$$

properties of NPV:

(1) Additive

Value of the firm = the present value of projects in place + NPV of future projects

(2) Cashflow are reinvested at the WACC

(3) NPV calculations allows for interest rate shift

(4) It consider time value of money

(5) It considers the cashflows to be received after recovering the initial investment.



Limitations:

- ① The NPV is stated in absolute terms rather than relative terms.
- ② NPV is biased towards accepting long-term projects.

③ Internal rate of return (IRR):

The rate of return that equates the sum of the present value of expected cash flows with the initial investment.

\downarrow
Zero

Decision rule:

If the IRR of the project $>$ WACC then Accept the project
If the IRR of the project $<$ WACC then Reject the project

Example:

Year	CF
0	(\$100,000)
1	4000
2	2000
3	8000



$$\frac{-10,000}{(1+r)^0} + \frac{4,000}{(1+r)^1} + \frac{2,000}{(1+r)^2} + \frac{8,000}{(1+r)^3} = 0$$

$$-10,000 + \frac{4,000}{(1+r)^1} + \frac{2,000}{(1+r)^2} + \frac{8,000}{(1+r)^3} = 0$$

$$\frac{4,000}{(1+r)^1} + \frac{2,000}{(1+r)^2} + \frac{8,000}{(1+r)^3} = 10,000$$

properties of IRR:-

- ① uses cash flows
- ② It considers time value of money.
- ③ It is a relative measure.

limitations:

- ① It is biased towards smaller projects
- ② Cash flows are reinvested at the IRR
- ③ IRR sometimes cannot be calculated (Multiple IRR, no IRR)

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Aux rate 40%

year	0	1	2	3	4
Revenues		\$10,000	\$11,000	\$12,000	\$13,000
- COGS		4,000	4,400	4,800	5,200
- Dep		4,000	3,000	2,000	1,000

EBIT		\$2,000	\$3,600	\$5,200	\$6,800
EBIT(1-0.4)		1,200	2,160	3,120	4,080
+ Dep		4000	3000	2000	1000

- Capex (15,000)			(2000)		
+ Book value Salvage					\$7,000
± D in Nuc (1000)	(100)	(100)	(100)	(100)	1,300

FCFF (16,000) \$5,160 \$3,060 \$5,020 \$13,380

Year

0 (15,000)

2 (2,000)

working Capital = 10% of revenues.

FCFF?

$$FCFF = EBIT(1 - tax) + Dep - Capex + \Delta NWC$$

$$Book\ value = Cost - A.d$$

$$17000 - (4000 + 3,000 + 2,000 + 1,000) \\ = 7,000 \$$$

Salvage value \Rightarrow what the company expected to receive in exchange for the assets at the end of the useful life.

year	working Capital
1	$10\% \times 10,000 = 1000$
2	$10\% \times 11,000 = 1100$
3	$10\% \times 12,000 = 1,200$
4	$10\% \times 13,000 = 1,300$

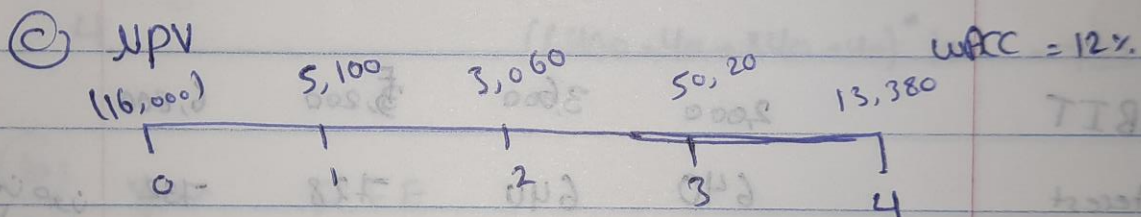
working Capital at the end of project received back.



(b)

Year	CF
0	(16,000)
1	\$5,100
2	\$3,060
3	\$5,020
4	13,380

Payback period = $1 + 1 + 1 + \frac{2820}{13,380} = 3.21$ years



$$NPV = \frac{(16,000)}{(1+0.12)^0} + \frac{5,100}{(1+0.12)^1} + \frac{3,060}{(1+0.12)^2} + \frac{5,020}{(1+0.12)^3} + \frac{13,380}{(1+0.12)^4}$$

NPV = \$3,069.35 > 0 Accept the project.



7] 40% of the capital be financed with debt

→ interest rate = 10%

→ balloon payment at the end of the project

Year	0	1	2	3	4
Revenue		10,000	11,000	12,000	13,000
- CoGS		4,000	4,400	4,800	5,200
- Dep		4,000	3,000	2,000	1,000
EBIT		2,000	3,600	5,200	6,800
- interest		640	640	728	732
EBT		1360	2960	4,472	6,068
EBT (1-D.U)		816	1,774	2,683	3,641
+ Dep		4,000	3,000	2,000	1,000
- CapEx (15,000)			(2000)		
+ Book Value Salvage					7,000
ΔNWC (1000)		(100)	(100)	(100)	1,300
+ debt issued	6,400	40	840	40	7320
- debt paid					7320
	(9,600)	\$4,756	\$3,514	\$4,623	\$5,621

$$FCFE = \text{Net incom} + \text{Dep} - \text{Capex} + \Delta \text{in NWC} +$$

net debt (new debt issued - debt repayment)

Year	debt	interest
0	$40\% * 16,000 = 6400$	0
1	$40\% * 100 = 40$	$(6400 * 10\%) = 640$
2	$40\% * 2100 = 840$	$(6400 + 40) * 10\% = 644$
3	$40\% * 100 = 40$	$(6400 + 40 + 840) * 10\% = 728$
4		$(6400 + 40 + 840 + 40) * 10\% = 732$

(b)

Year FCFE

0 (9,600)

1 4,756

2 3,514

3 4,623

4 5,621

$$\text{payback period} = 1 + 1 + \frac{1,330}{4,623}$$

$$= 2.28 \text{ period}$$

⇒

c) NPV

Cost of equity = 16%

(9,600)	4,756	3,514	4,623	5,621
0	1	2	3	4

$$NPV = \frac{(9,600)}{(1.16)^0} + \frac{4,756}{(1.16)^1} + \frac{3,514}{(1.16)^2} + \frac{4,623}{(1.16)^3} + \frac{5,621}{(1.16)^4}$$

$$= 3177.6 > 0 \quad \text{Accept the project}$$