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| **Developer Groups**: This exercise is to assess how well was your collaborative skills with your customer group to understand their business (and NOT to assess your customer group themselves) | **Your Group No** |
| **Topic**: Assessment of the Business USER and SYSTEM Approval  **Submission**: Submit an e-copy on Ritaj: **Deadline**: see Email | **1** |

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| **1- Assessment of Requirement discovery techniques and ability** | | | |
| 1.1- Have your customer group provided you with CLEAR answers to your queries about their business needs in terms of USER Requirements? If yes, how clear were their answers to help you identify USER & SYSTEM requirements. If no, write what issues where not clear (or ambiguous). | | | |
| Yes, they gave us the user requirements very clearly. But then it was more difficult to gain the system requirements since we had to figure out what is missing during our analysis. However, they answered every questioned we asked regarding the system requirements and generally it was pretty collaborative atmosphere. | | | |
| 1.2- Have you found any particular aspect difficult to analyse or understand out of your customer’s business USER & SYSTEM Requirements needs? If yes, describe what aspects. If no, write what aspects were hardest to understand. | | | |
| Yes, searching for flights was the hardest part for sure. There are plenty of parameters and filters that have to go in process which is hard sometimes to make sense of all of the them and combine them in such a way that makes sense. | | | |
| **2- Assessment of the cooperation with your customer group** | | | |
| 2.1- Have your customer group provided you with clear answers and enough details to help you create requirements with valid characteristics? If yes, write how clear were their responses. If no, write examples of some issues they were not clear at. | | | |
| Yes, they were willing to answer any question with pleasure. They used to correct us where they believed we were mistaken so that everything goes on the right track. Other times, they accepted our advices to change somethings. | | | |
| 2.2- How prompt (or fast) was your customer group in responding to your queries? If slow, write how long they took to respond. If fast, write how effective they were in responses | | | |
| Most of the work was done during the meetings in the class, so it was a quick face to face questions/answers. | | | |
| 2.3- Have your respective developer group been collaborative enough in discussion? Write a statement on their collaboration, in terms of, for example, being difficult, helpful, non-responsive, not interested. | | | |
| Actually, for us it was easier to collaborate since we were only 2 (we had to split us most of the time). But after the discussion itself, the group used to meet outside since we finish before time, and at these meetings we debate about what we already discussed in the class meetings. After that, we take notes of what the other half of the group say and we make sure to change things accordingly. | | | |
| **3- Assessment of your COST and delivery TIME negotiation with your customer group** | | | |
| 3.1- Have the negotiation with your customer group been easy to reach an agreement on a suitable cost and time? If no, write what were the difficulties. If yes, write how easy was to reach an agreement. | | | |
| It was very smooth, they expected it to cost much more and take more time. | | | |
| 3.2- What were the negotiated COST and EFFORT/TIME relative to your estimated ones?- Write these down as noted below (Please keep your detailed calculation, you will be asked to submit them later, part of your next project report) | | | |
| Everything was in range, we agreed on even more than what we have expected.  They accepted what we offered happily. | | | |
| Minimum effort: 12 pw  Minimum scheduled time: 16 weeks | Maximum effort: 28 pw  Maximum scheduled time: 37 weeks | | Minimum Cost: $13,320  Maximum Cost: $16,650 |
| AGREED COST: $17,000 | | AGREED TIME: 34 weeks  AGREED delivery date: July 25, 2020 | |